

What drives **innovation** or entrepreneurship in publishing?

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**Who leads
change today?**

A decorative blue line with loops framing the text. The line starts on the left, loops under the word 'change', goes up and over the word 'today', and loops under the question mark on the right.

Fast forward

You can now search for information online, author text through an AI, translate it, and have it read back to you. Today, technology is developing, and the world of publishing is only responding.

Publishing

publier

to "make public, spread abroad,
communicate"

- What if publishing shifted from being a passive responder to technology to leading change?
- How can we affect technological, cultural and political change?
- More than a service industry
- Broadening our understanding of the horizon of publishing's impact



Publishing as being responsible for public's response
to the written word

Considering our relationship to words and the impact
of the democratization of these tools



Expanding the horizons of what comes next

- Not a passive responder, but a determining factor
- Open access is a part of that thinking
- More entrepreneurship in OA books



New OA Publishing Models for Books

Delayed OA



Cambridge UP - Flip to Open

JSTOR - Path to Open



New OA Publishing Models for Books

Immediate OA

Bloomsbury Academic – Open Collections

MIT – Direct to Open

Michigan - Fund to Mission

CEU Press & LUP - *Opening the Future*



Opening the Future in a nutshell

Library subscribes to backlist package of *non*-OA books offered by publisher at special discounted price



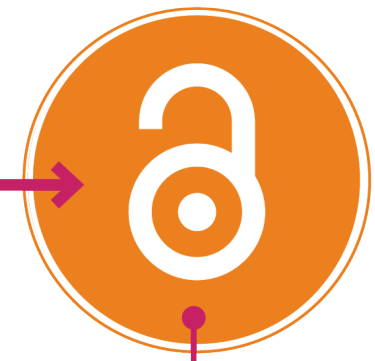
Books in the subscription package remain non-OA

Publisher makes backlist package of *non*-OA books available to library patrons



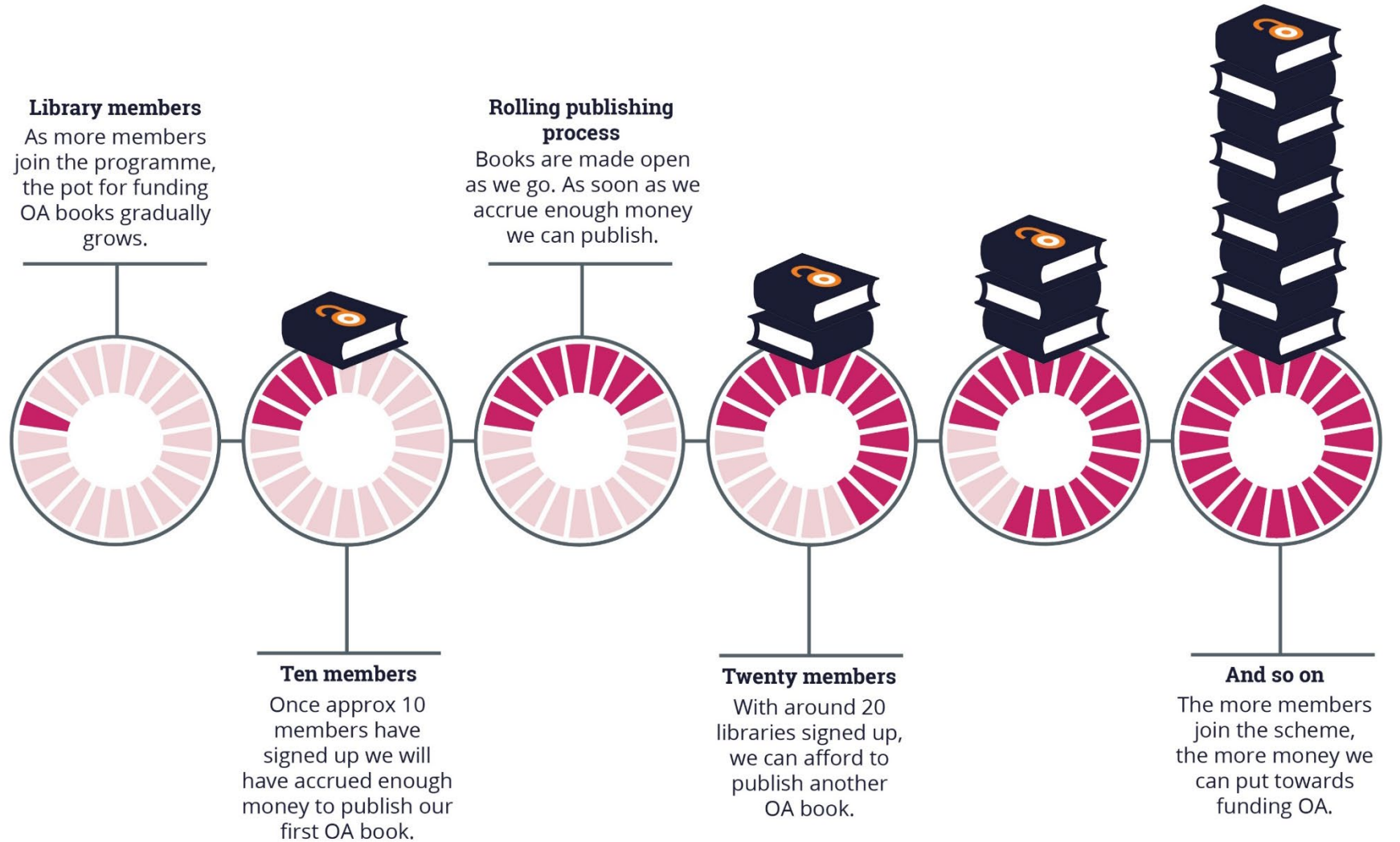
Perpetual access granted after three years membership

Publisher uses subscription money to publish new OA books



Frontlist books are published OA, as soon as money accrues, from first in the pipeline

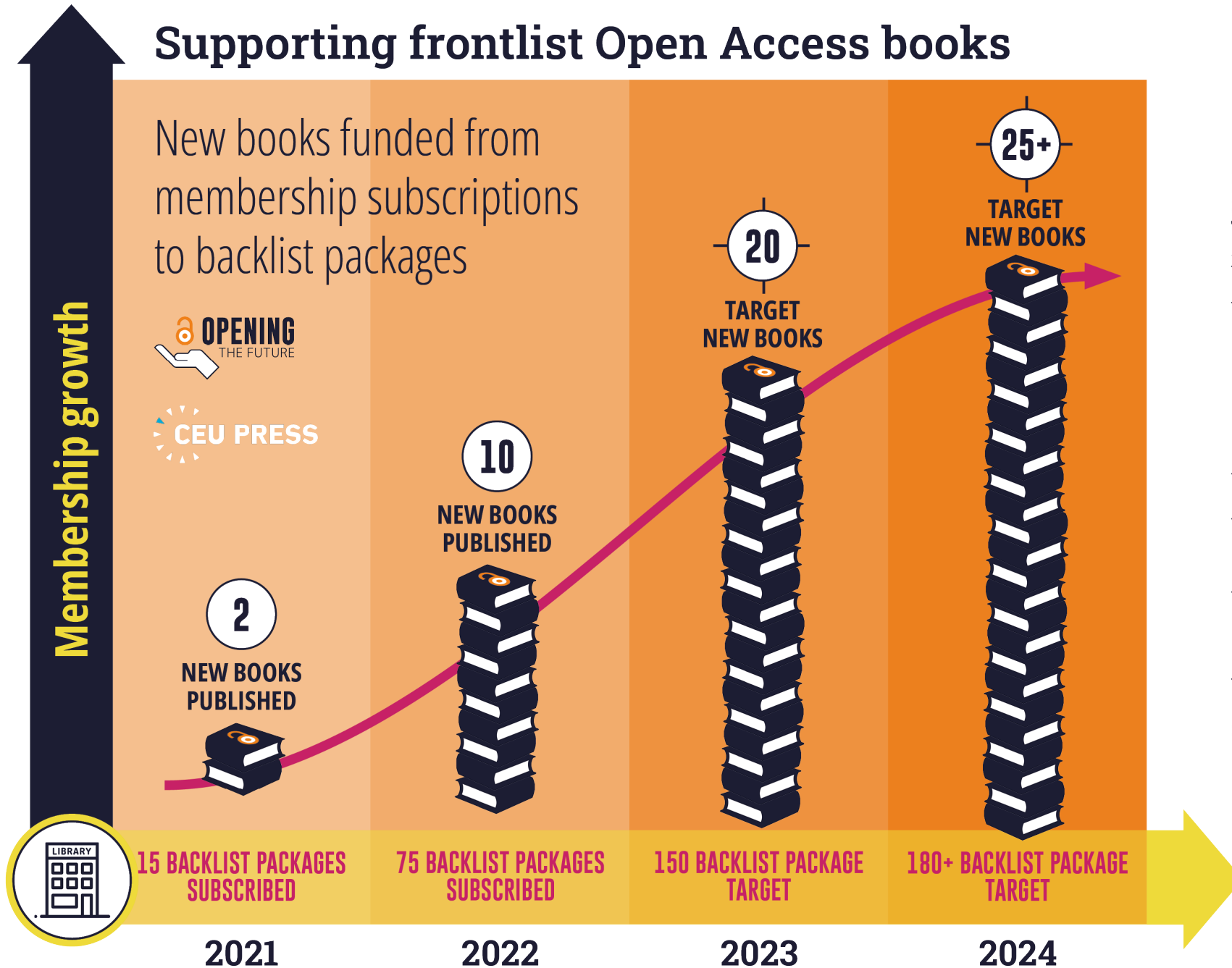
As we accrue enough funds from subscriptions we can publish the next OA book, a rolling process



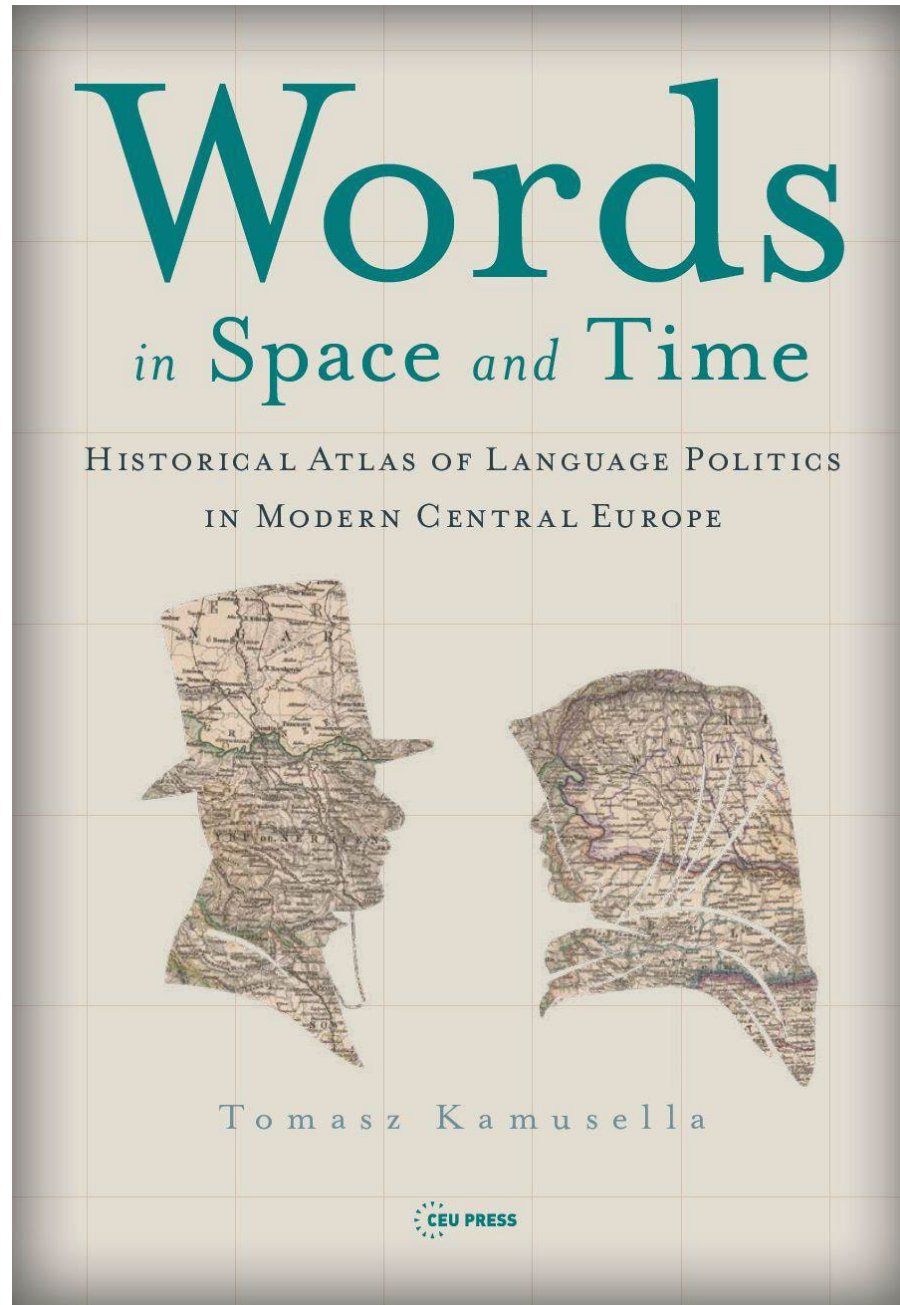
Icons by Flaticon.com

Note: the OA modelling here is based on a membership of medium-size band pricing. Appraising the cost per book/per library is only possible once we've had time to accrue members. This is a pilot project.

Supporting frontlist Open Access books



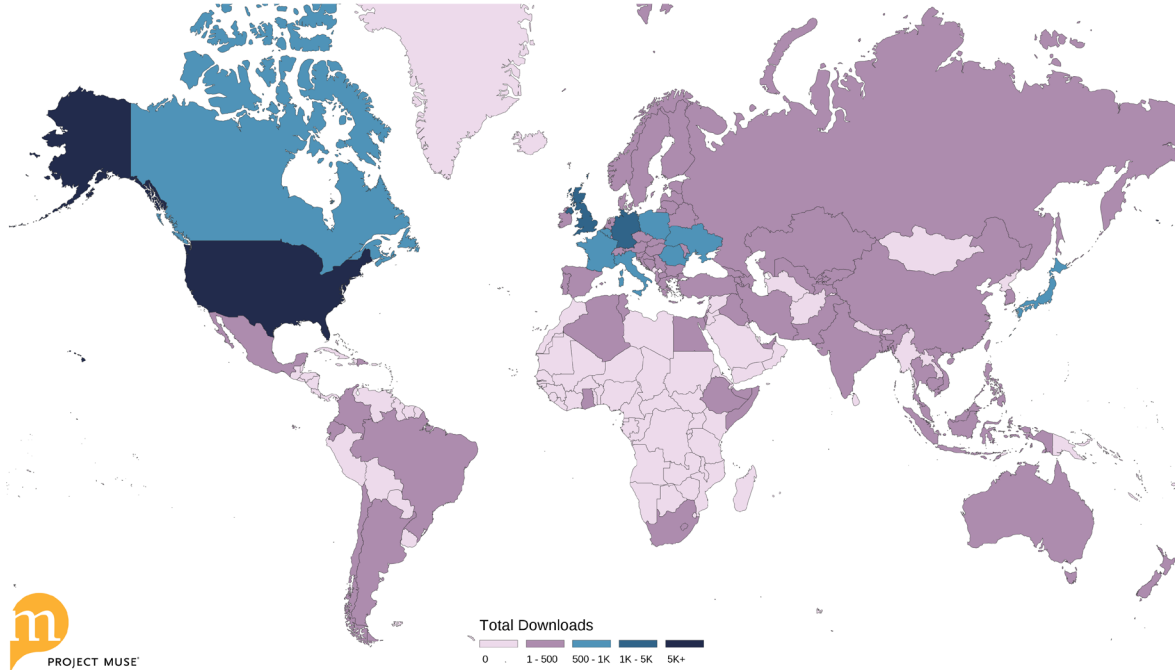
Note: the targets here are based on an average membership of €1100 per year. The 'books published' and 'book target' figures are per year, not cumulative. Growth in membership is cumulative however, reflecting the three-year commitments from libraries. Icons by Flaticon.com.



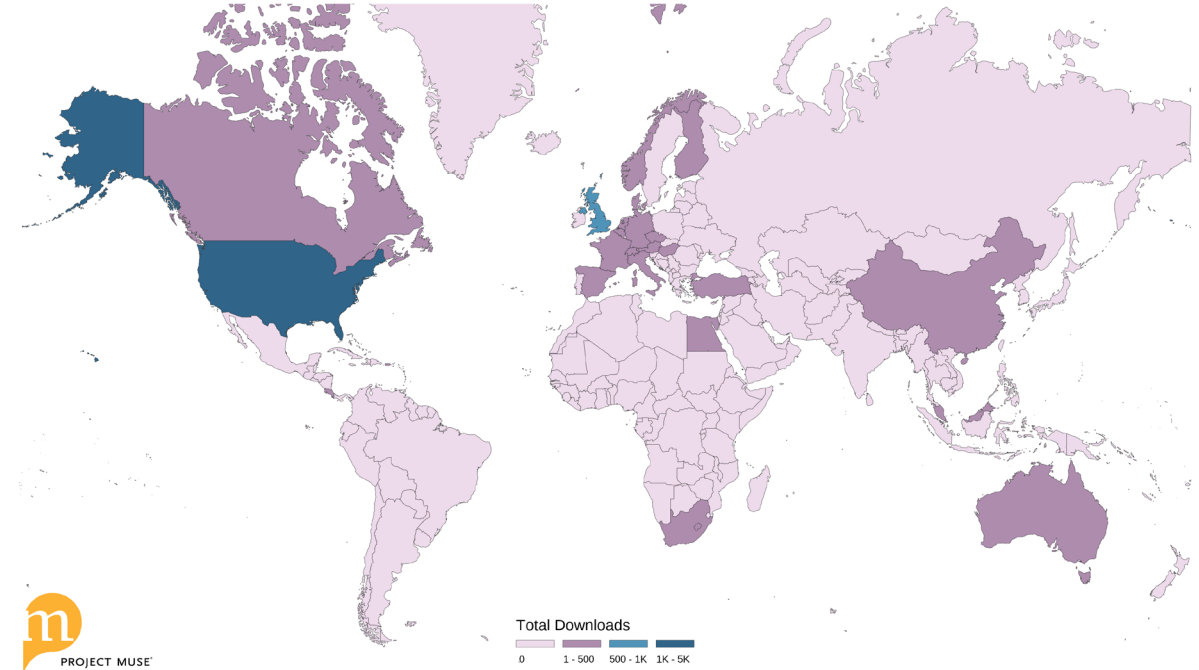
14,230
downloads
across 125
institutions in
first 12 months
of publication
on MUSE
platform

Impact of open access for books

Total downloads per OA book on Project MUSE
December 2021 to December 2022



Total downloads per non-OA book on Project MUSE
December 2021 to December 2022



Conclusion

- We need to think more not less of the role of publishing
- Expand our horizon of understanding its impact
- OA is one way to participate in strengthening publishing's impact

Thank you



