



LET'S HEAR IT FOR READERS

TOBY GREEN
OECD Public Affairs & Communications

***Fiesole Retreat: Serving
Learning & Scholarship***

Barcelona , April 25-27th 2018



Readers - not on the menu?

why

April 19th 2018

THE SCHOLARLY
kitchen

ABOUT ARCHIVES COLLECTIONS CHEFS PODCAST FOLLOW

Ask The Chefs: What Will You Be Writing About Five Years From Now?

By ANN MICHAEL | APR 19, 2018 | 5 COMMENTS

• Trump

• Data

BUSINESS MODELS | INNOVATION | TECHNOLOGY | WORLD OF TOMORROW



• OA vs Subs

• The role of societies

...s now. While n
...ars? What will l
...ied? Frustrated

• Open vs Closed science

This month we asked the Chefs: *What will you be writing about five years from now?*

• Diversity, Equality

THE CHEFS

• Peer review & workflows

• AI, Delivery, Privacy

• Researchers' incentives & evaluation





Publishers' perspective . . .



Reader

Publisher

Authors

Librarians



Authors' . . .



Reader

Employer

Author

Peer group

Career

'Top' journals (IF)

Funders

Only Policy makers seem to care about

Retweeted
Velterop @ #FBPE

Peter Murray-Rust @petermurr... · 3h

The primary purpose of scientific publication is to disseminate knowledge in ALL directions . READ the Budapest Open Access Initiative. READ IT, take it to heart.
budapestopenaccessinitiative.org/read
Its not about citations and promotion
it's about the whole world sharing its knowledge 4/n

2 1

ScholComm

Policy maker

Readers





No wonder policy-makers are losing their patience with ScholComm. . .

*STOP!
PAR BELENOS! HAVE YOU
NO SHAME FIGHTING LIKE
THIS IN FRONT OF
READERS?*

Readers

Policy makers

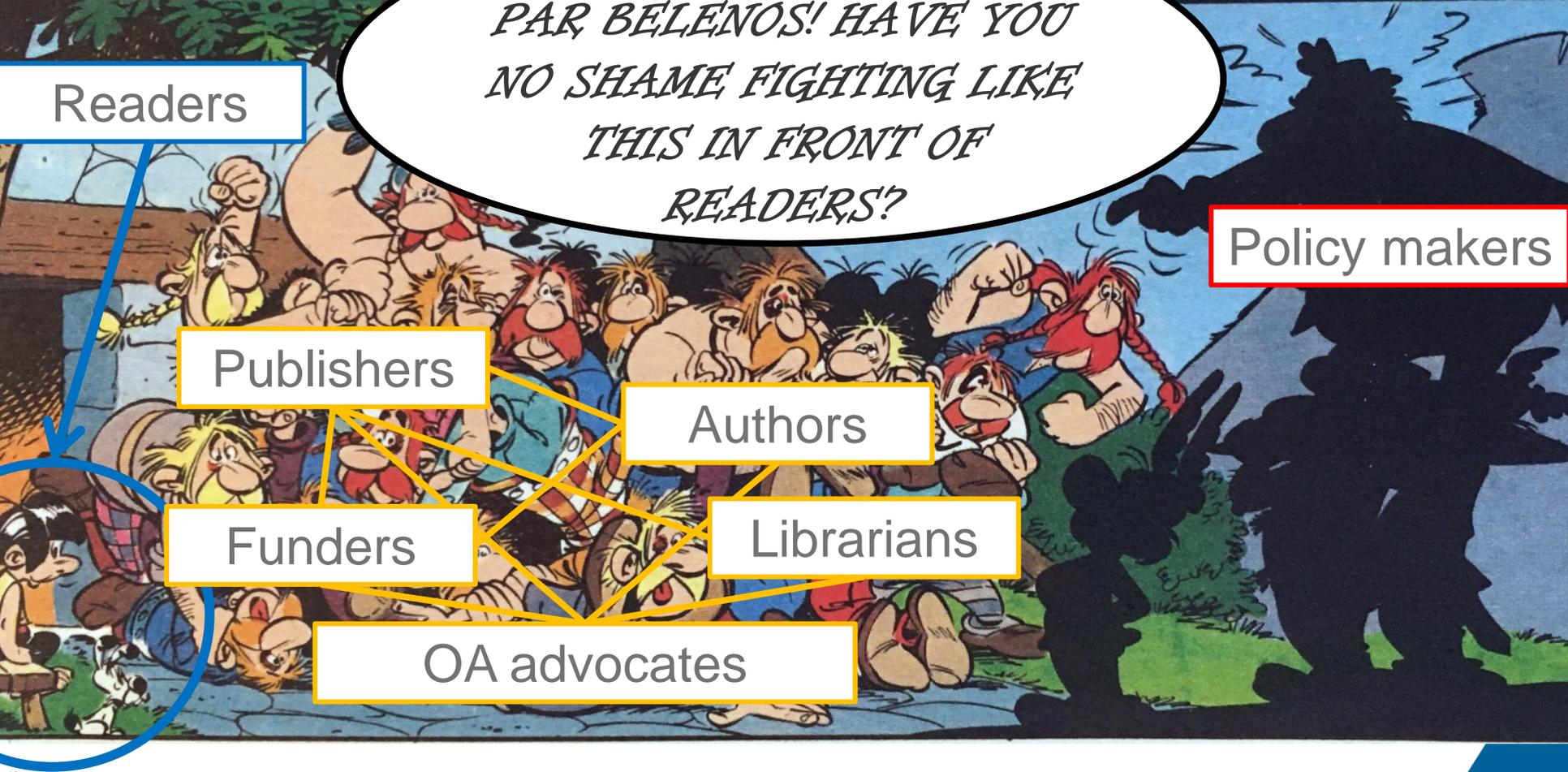
Publishers

Authors

Funders

Librarians

OA advocates





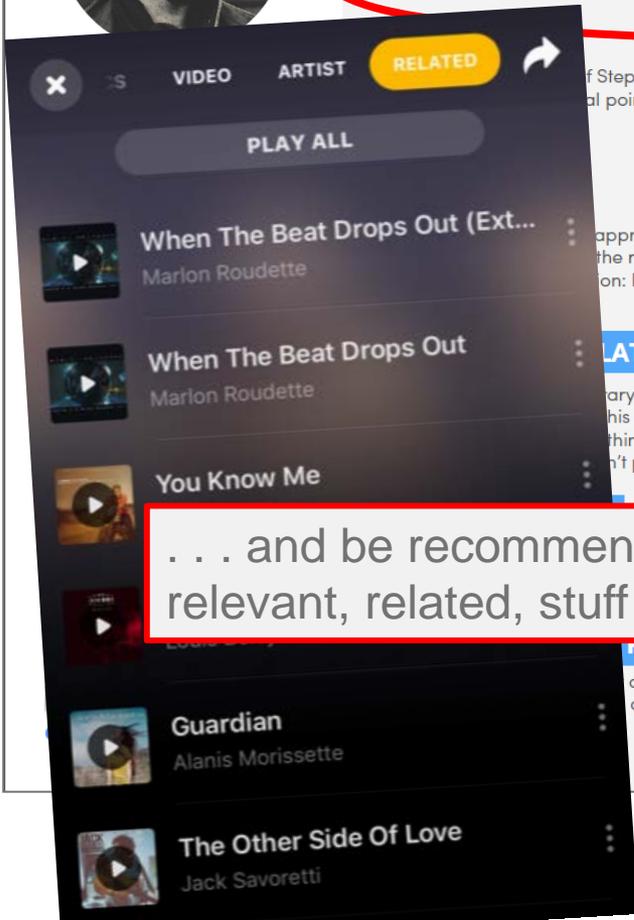
It's not as if we don't know what readers want . . .



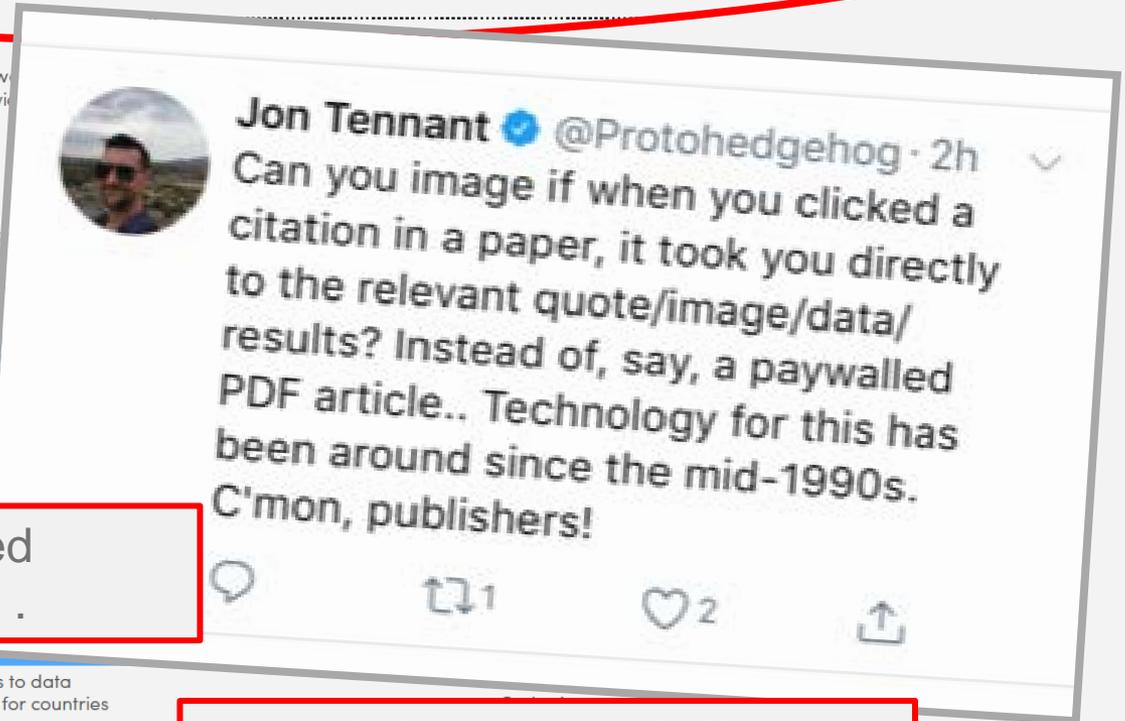
Potential User of iLibrary

Insight

« I want to be able to find exactly what I'm looking for: precision and reliability of the information really matter to me »



. . . and be recommended relevant, related, stuff . . .



. . . and alerts . . . and all the rest.



Let's compare two types of content . . .





UNIVERSAL
Universal Music Group



Tooth
& Nail
RECORDS



Laface
records

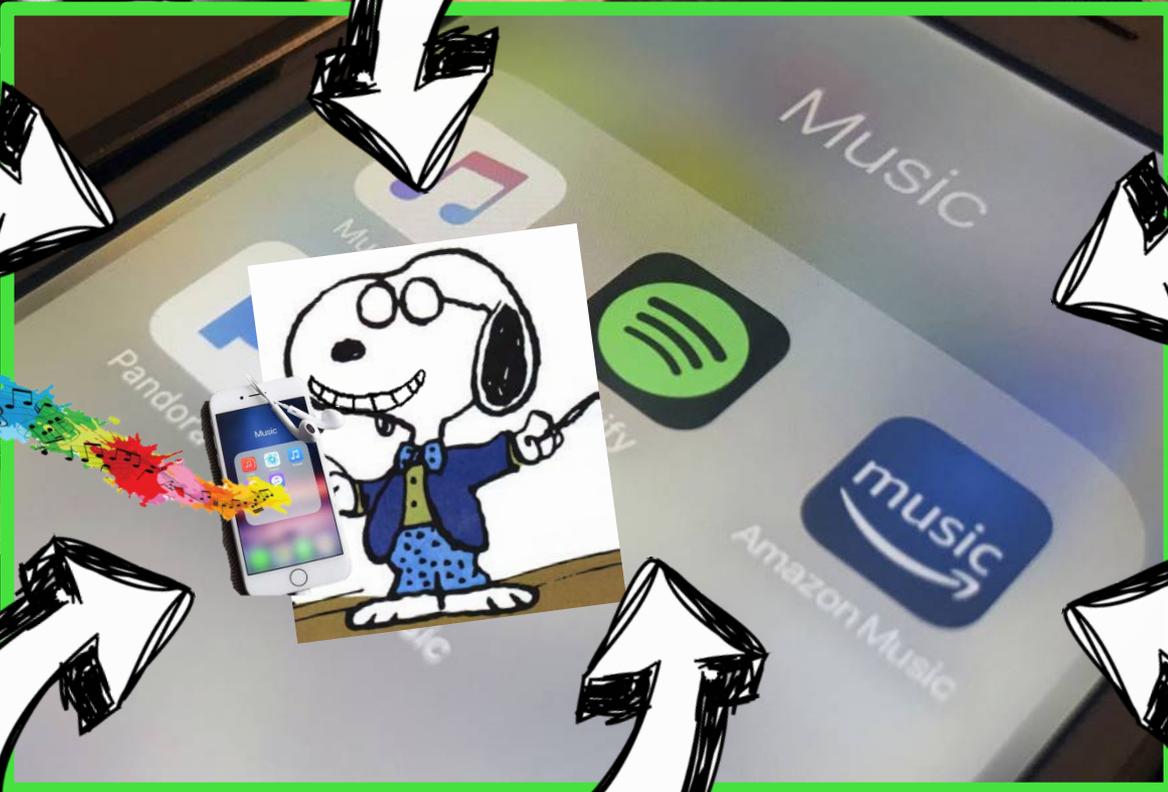
Epic

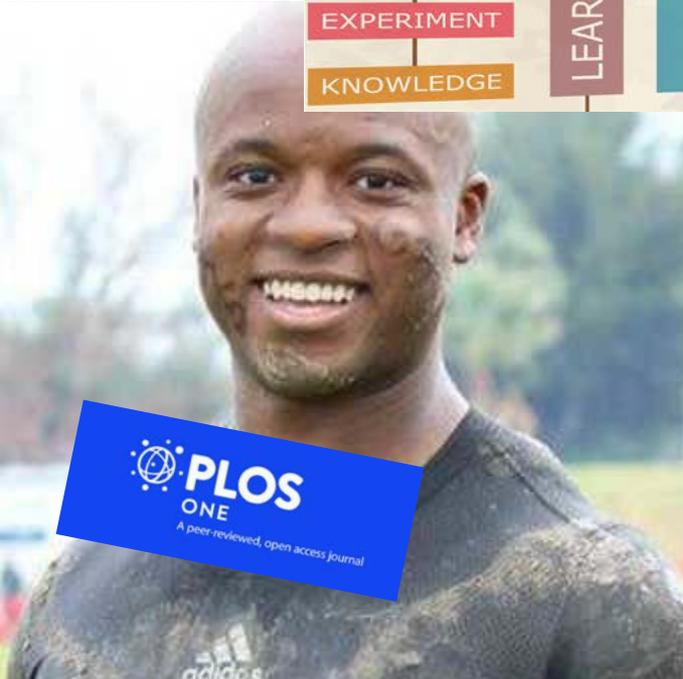
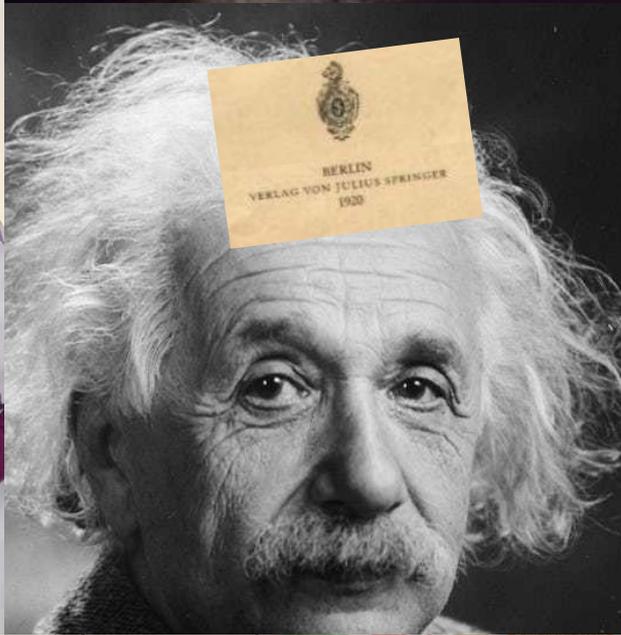
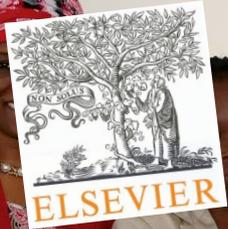


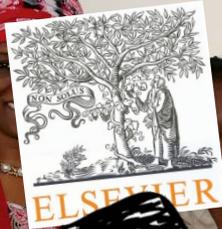
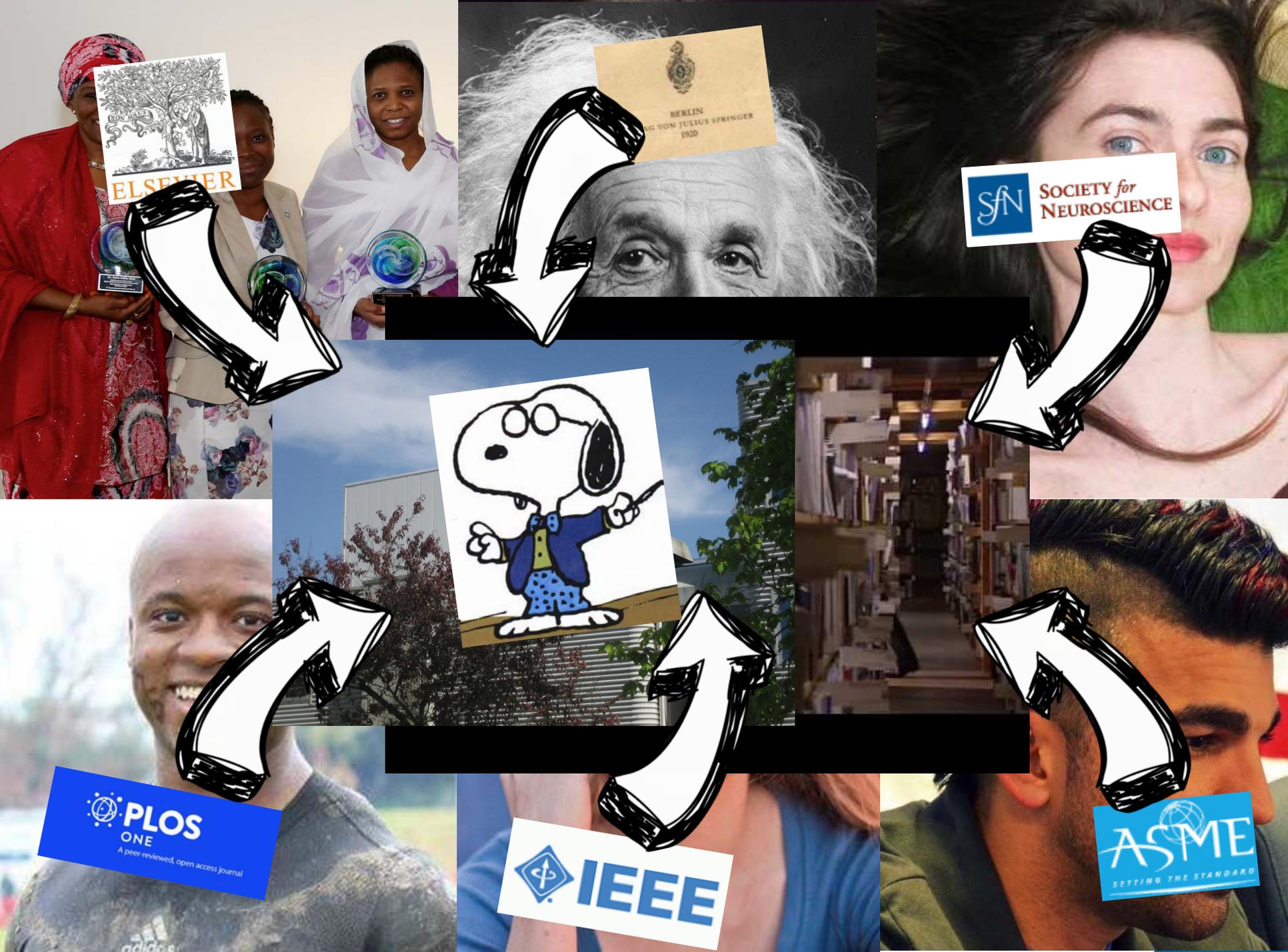
LIONESS













ELSEVIER

AfricaOnline



SfN SOCIETY for NEUROSCIENCE

bioRxiv THE PREPRINT SERVER FOR BIOLOGY

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IEEE

arXiv.org

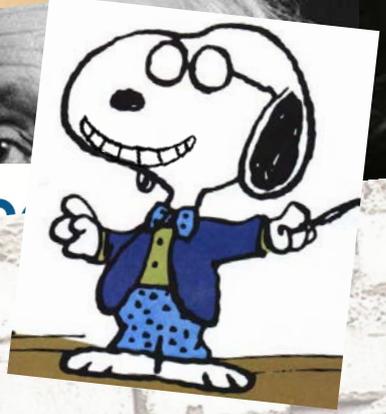
DASH DIGITAL ACCESS TO SCHOLARSHIP AT HARVARD

ASME THE STANDARD



ELSEVIER

AfricaOnline



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Rxiv PREPRINT SERVER FOR BIOLOGY

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enter PMID / DOI or search string



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figshare credit for all your research

IEEE

arXiv.org

DASH DIGITAL ACCESS TO SCHOLARSHIP AT HARVARD

ASME THE STANDARD



So, why is Sci-Hub such a success?

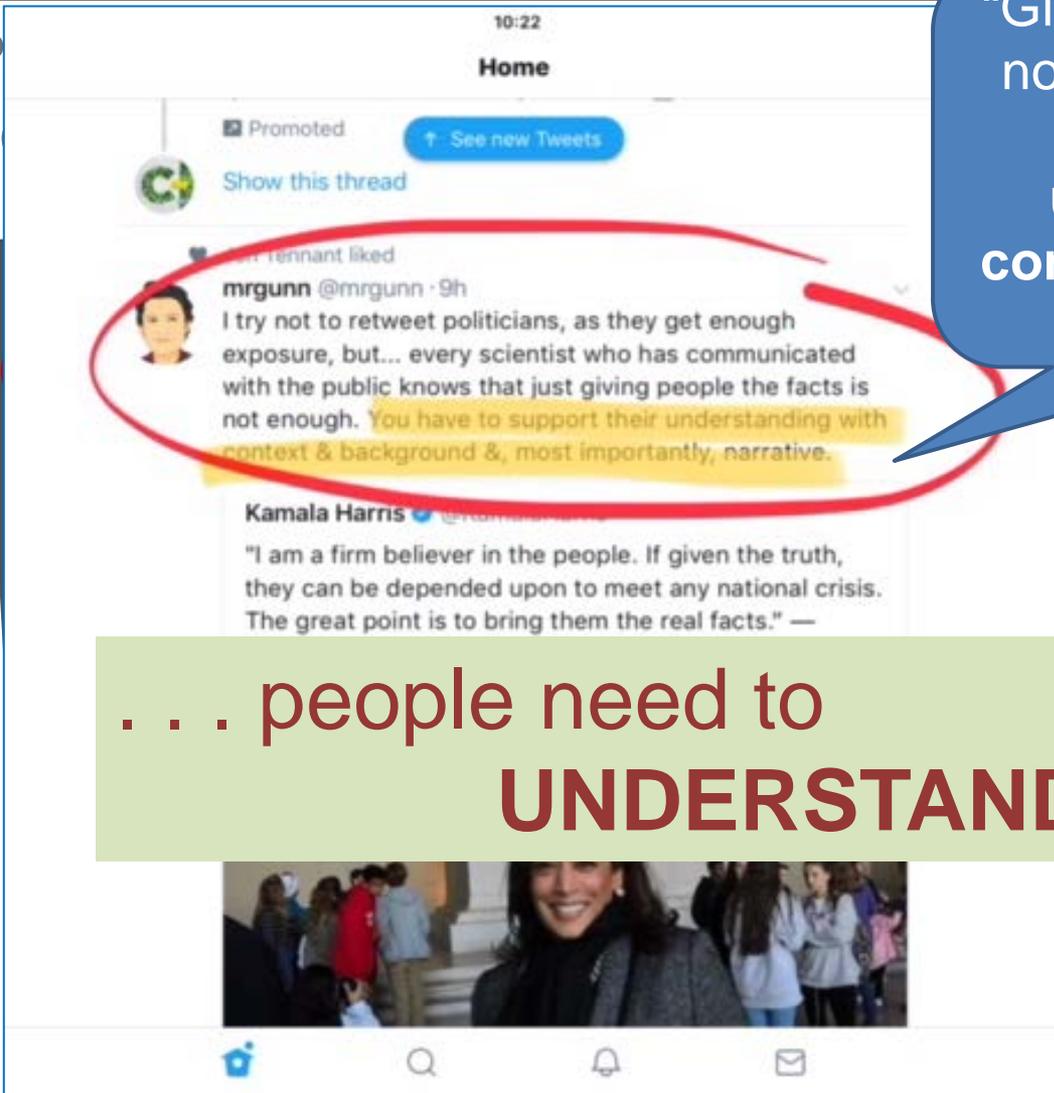


Because it's a comprehensive, reader-facing, service for researchers that's easy to use.



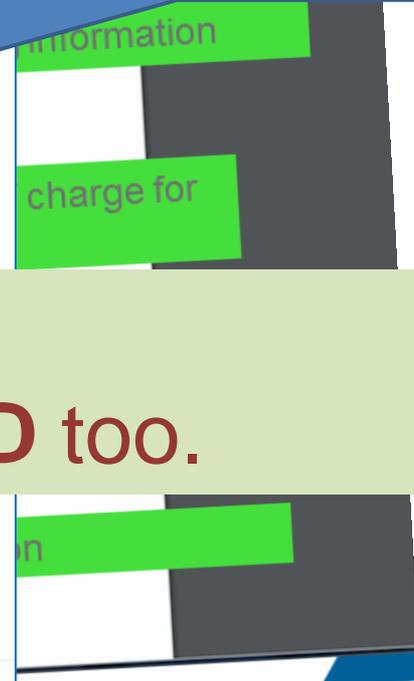
But, **Find** and **Access** is not enough . . .

P
a



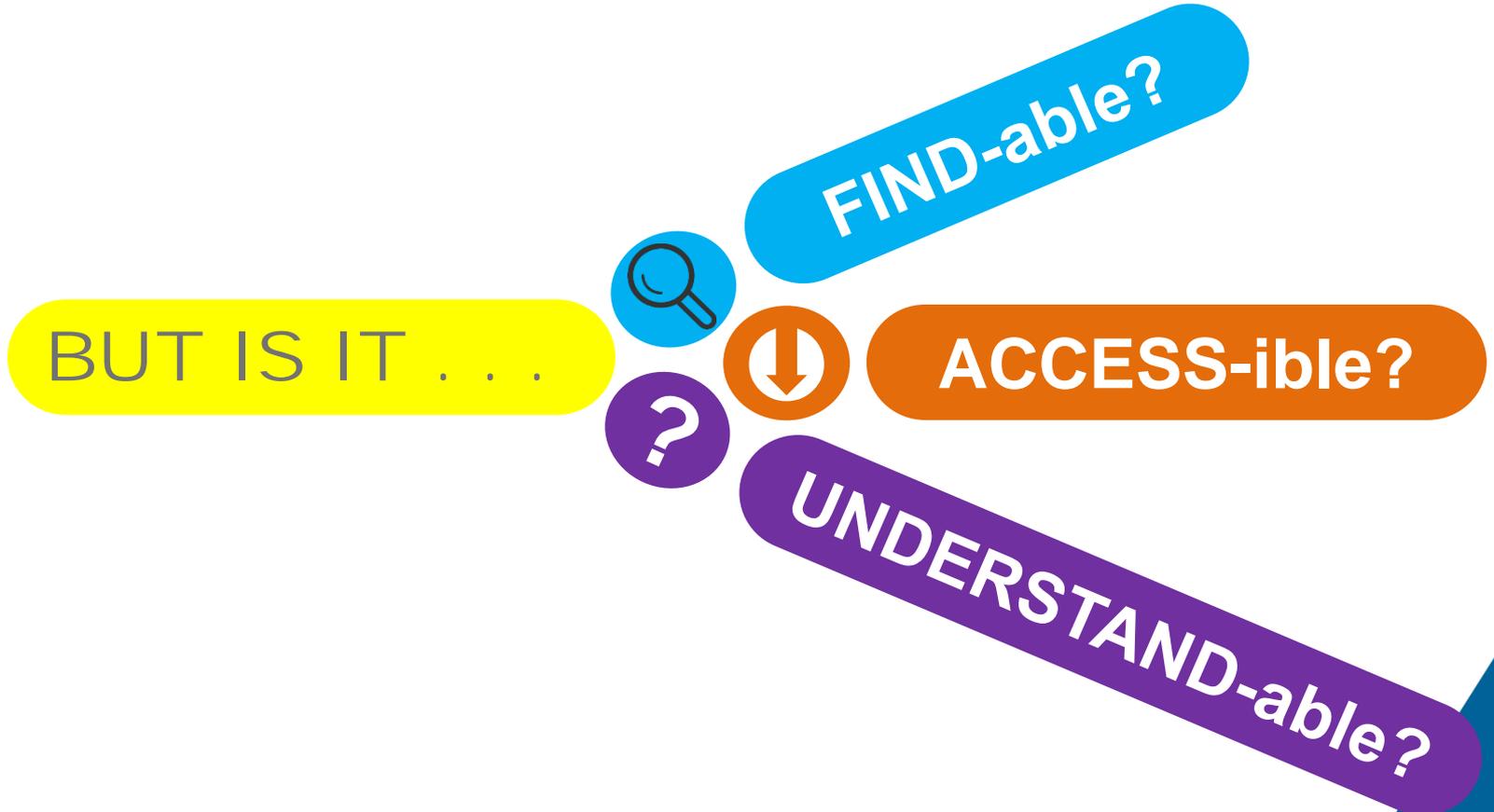
“Giving people the facts is not enough. You have to support their understanding with **context & background & narrative.**”

. . . people need to **UNDERSTAND** too.





ScholComm encourages authors to . . .

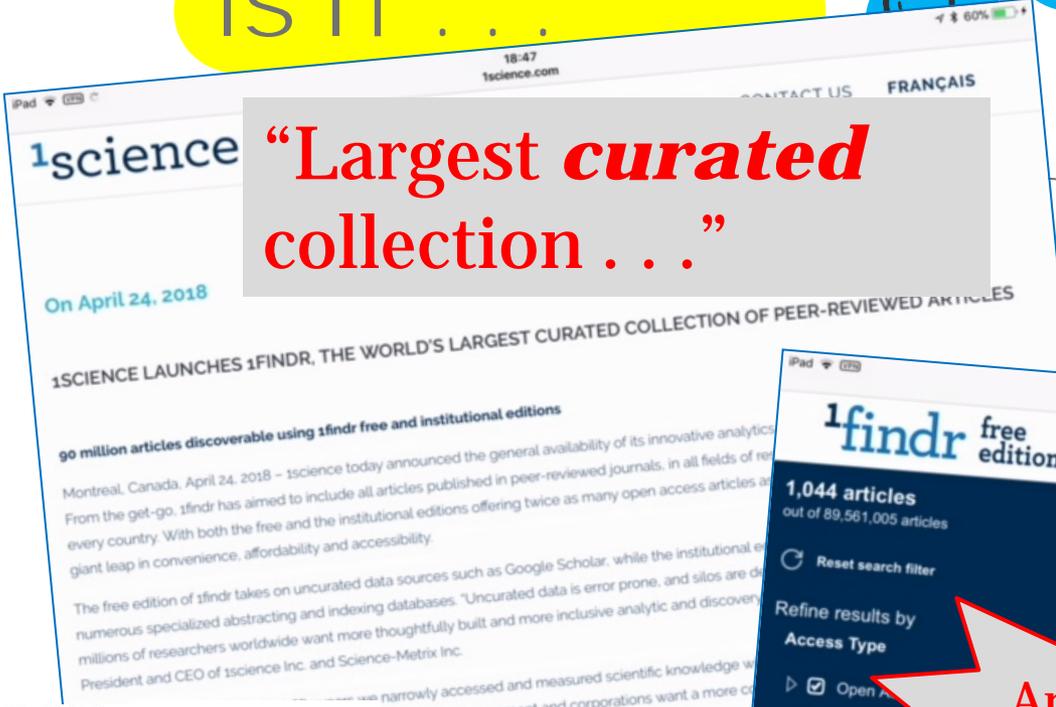




How do we shape up?

FIND-able?

IS IT . . .



“Largest *curated* collection . . .”



And not one link!

HOPE



1999

2000

Err.. that's it (except OECD has every issue since 1967 online)

1998



Best practice?

FIND-able?

IS IT . . .



trulia®

rightmove 



*Standard XML feed
for houses so sellers
can post once and
channel everywhere.*



**Why leave it to crawlers?
Why don't all those who have 'stuff'
collaborate to develop a standard
XML 'FIND-able' feed that's open to
anyone who wants it?**



How do we shape up?

BUT IS IT . . .



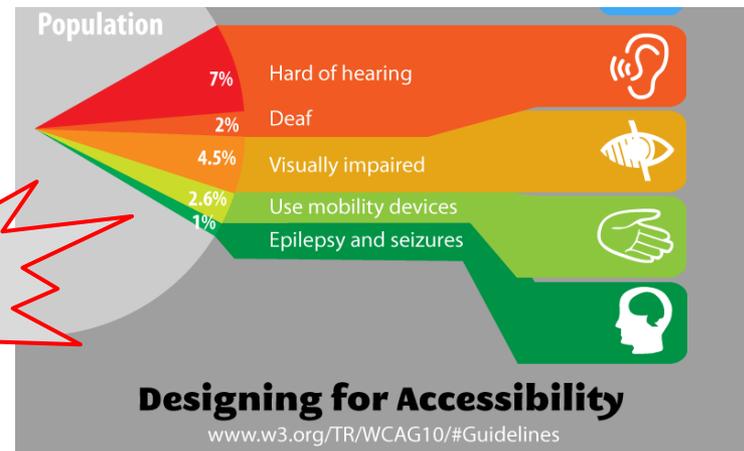
ACCESS-ible?

“If past performance is any guidance, around **four-fifths of all new scholarly articles in 2017 will be unavailable for most people on publication** via legal channels. For books, the figure is less than 2%”

<https://doi.org/10.1002/leap.1116>

“I just love PDFs on a phone!”

Anyone?





Best Practice?

BUT IS IT ...



ACCESS-ible?



lyft



UBER



*The key to success is
<4 mins pick-up time*



On accessibility, what are the keys to success?

1. Porous paywalls on publication?
2. Stuff optimised for all devices?
3. W3C Accessibility compliance?



How do we shape up?

BUT IS IT ...



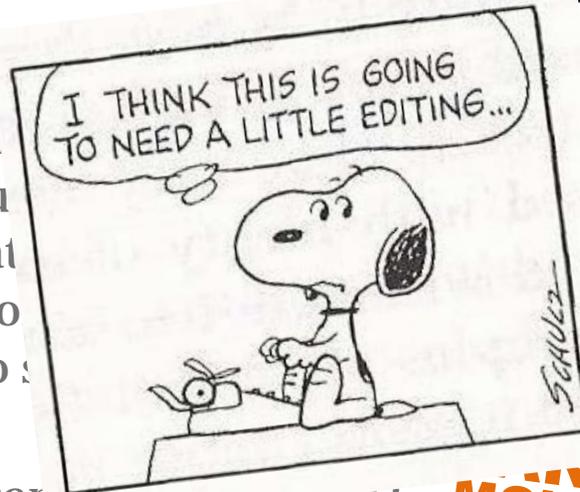
UNDERSTAND-able?

A genie in a bottle?

Globalisation, competition and inflation

This paper explores (GVC) integration and using a range of industries provide evidence that downward pressure on the ability of firms to

Title and abstract from working paper.



value chain inflation
es. We placed
creasing





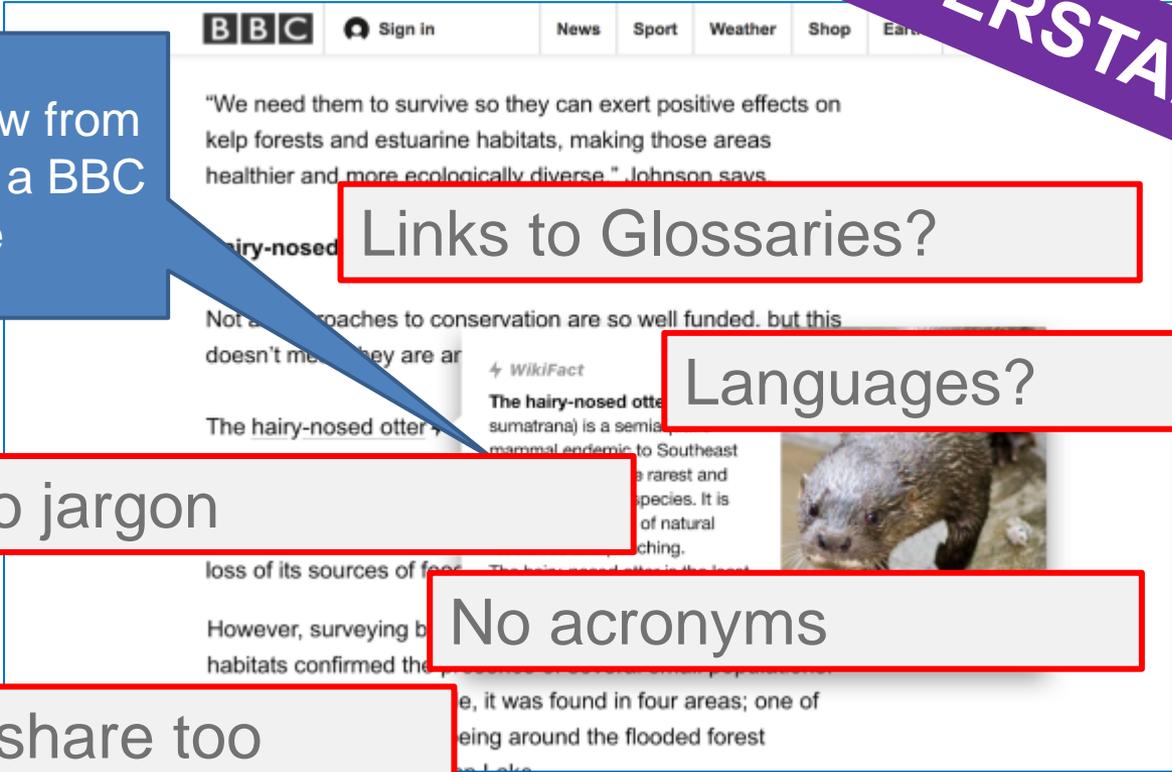
Best Practice?

BUT IS IT ...



UNDERSTAND-able?

Page preview from Wikipedia in a BBC article



Links to Glossaries?

Languages?

No jargon

No acronyms

Easy to share too





We have a long way to go!

No! Not a great idea!

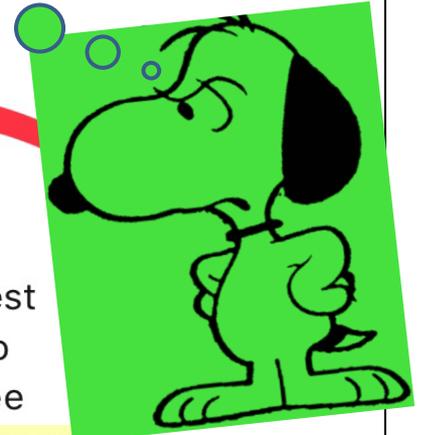


Charles Oppenheim @CharlesOppenheim
Great idea!

Julie Libarkin @GeoEdResearch

Replying to @lakens and @Protohedgehog

The more I think about it, the more I believe the best next step for incremental change is to: 1) submit to "top" journals; 2) get accepted; 3) refuse to pay fee and pull paper; 4) post paper and acceptance letter on website; 5) list as "accepted by" on CV





And authors need to learn to promote their stuff too . . . (no more post and forget!)

Time well spent

When the investment of time per paper is approx 3-6 months, almost any reasonable duration is acceptable to increase the usage and citations.

Research Fellow,
Physical Sciences, UK

15

minutes on average

	Time	Event type	Notes
6 Jul 2015	11:33	Edit	Author Perspective text edited
6 Jul 2015	11:29	Share	Shared via Twitter
6 Jul 2015	11:29	Edit	Short title added
6 Jul 2015	11:28	Edit	"What's it about?" text added
6 Jul 2015	11:23	Edit	Author Perspective text added
6 Jul 2015	11:20	Edit	"Why is it important?" text added

23%

more readers

KUDOS



So, on behalf of all readers everywhere . . .



Thank-you

@TobyABGreen
toby.green@oecd.org

Further reading:



[It's time for "pushmi-pullyu" open access: servicing the distinct needs of readers and authors](#)

Toby Green, LSE Impact Blog (2017)

<https://bit.ly/2qUjHNZ>